



Metropolitan Food Security

SADC Ambassadors Lunch

Sanec

Wittenburg, Wassenaar 23 rd of May 2013

Ate Oostra
Chairman MFS Foundation

Twice as Much Food - Twice the Quality

Half the Resources

Outline

- Global Food Security Challenges
- Introduction Metropolitan Food Security (MFS)
- Netherlands AgroFood & Technoly Centre (NAFTC)
- NAFTC's in AFRICA



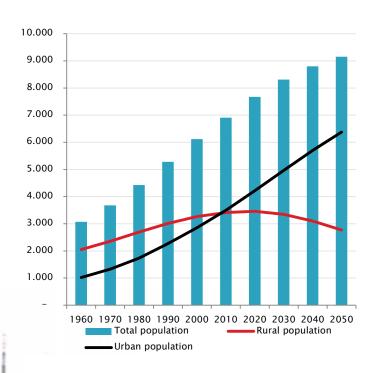
Challenge 1: Scarcity of Food

Globally, increasing demand puts higher pressure on local food systems

- Population Growth (9 billion inhabitants in 2050 ?)
- Growing purchasing power--> diet change in favor of (animal) proteins
- Climate Change (droughts, floods etc...) will enhance the need for sustainable food production practices.
- Cost and availability of raw materials, energy, water, and arable land will enhance the need for <u>efficient</u> food production practices

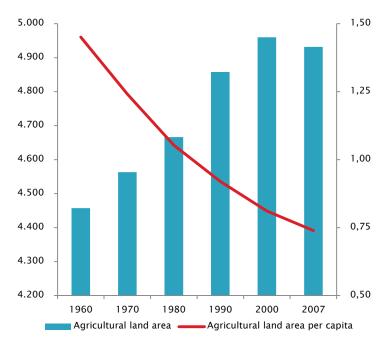
More people, Less land

Global population (in millions)



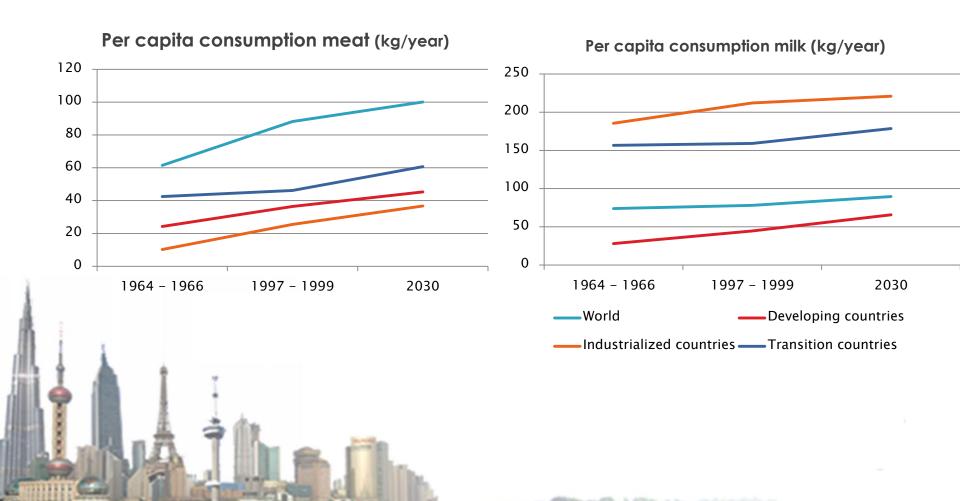


Agricultural land (1,000 ha)

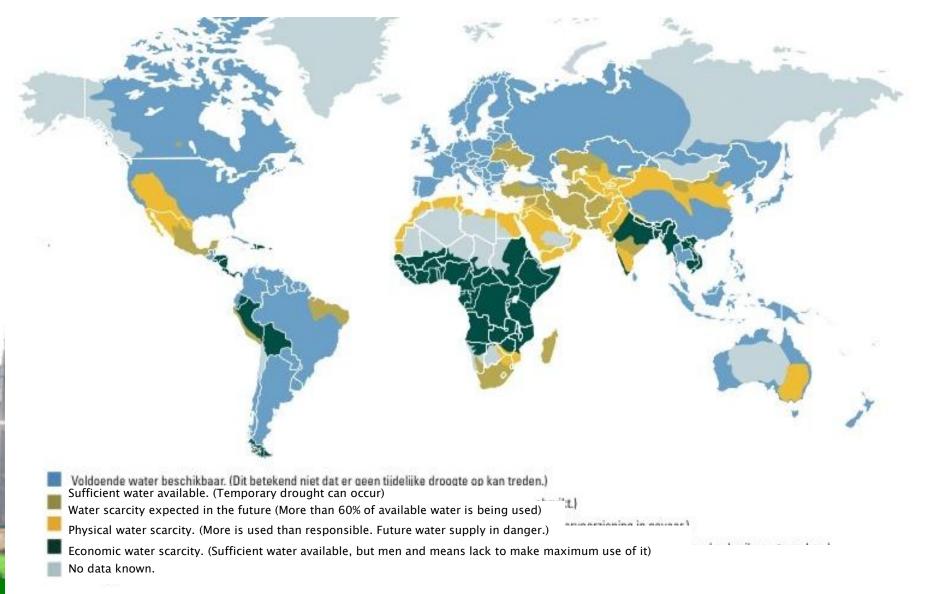


90% of population growth will occur in Sub-Saharan Africa (one billion or 49%) and Asia (900 million or 41%)

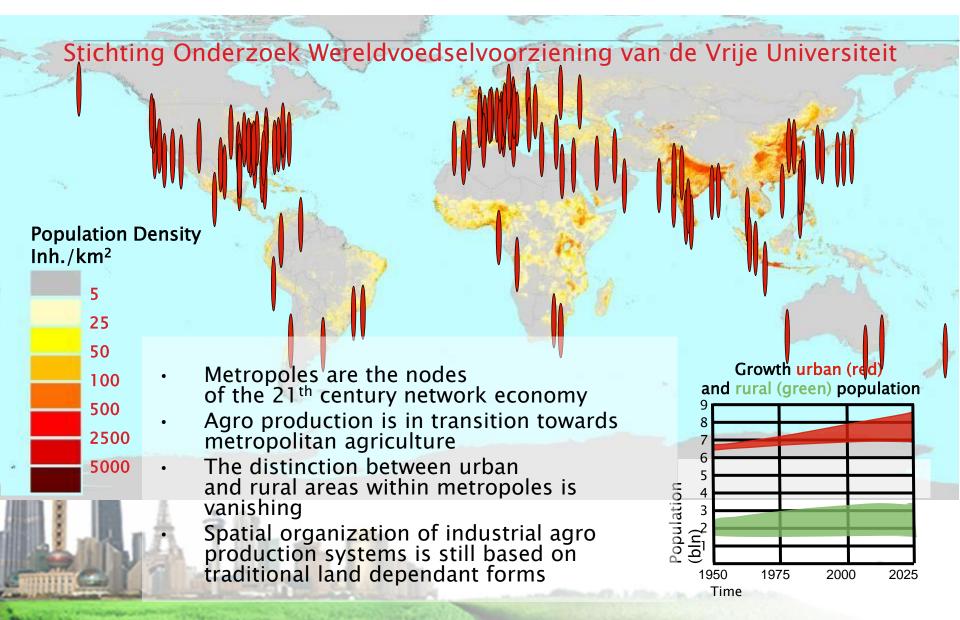
Changing consumption patterns



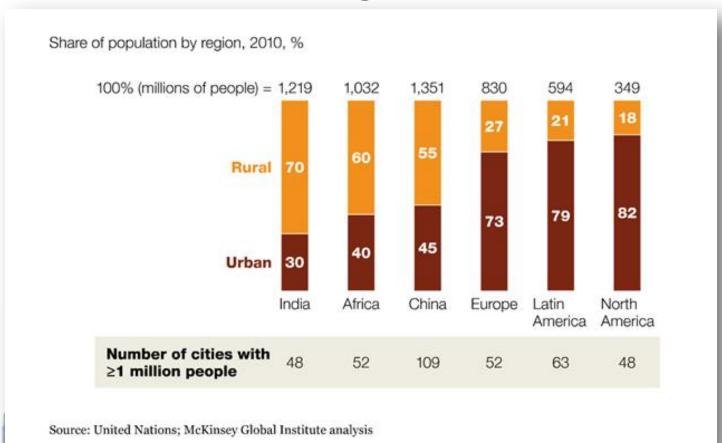
Water, Ecology & Weather



The world is urbanising

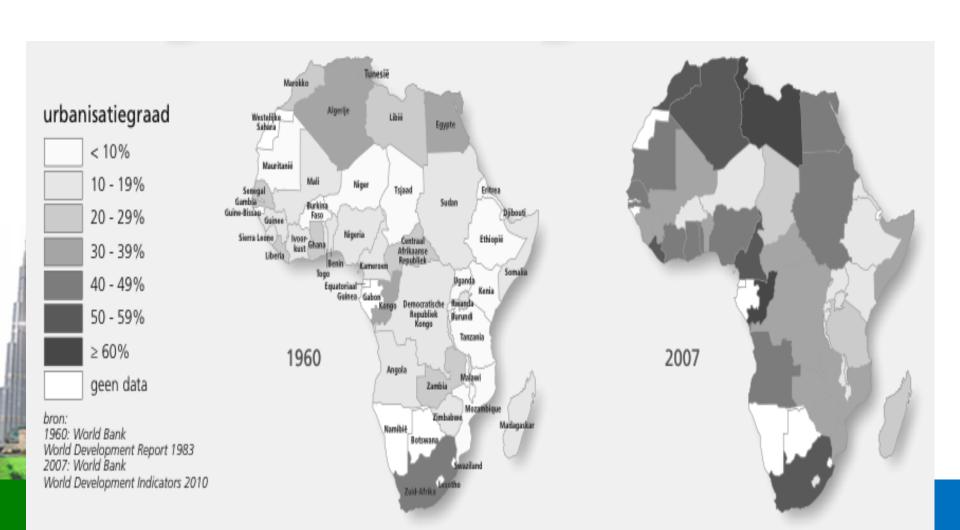


The World is Urbanizing



The World is Urbanizing

Urbanization level (%) in Africa

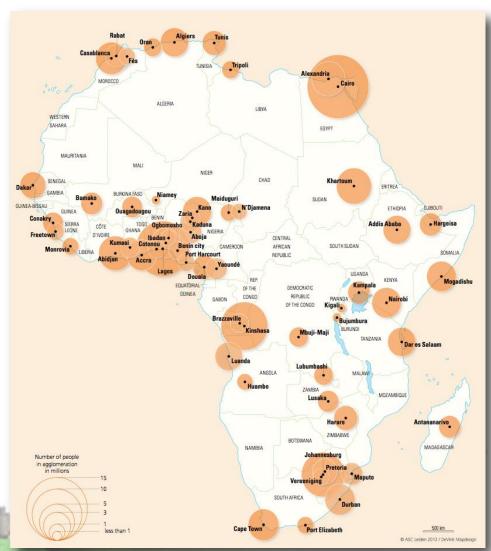


The World is Urbanizing

Africa

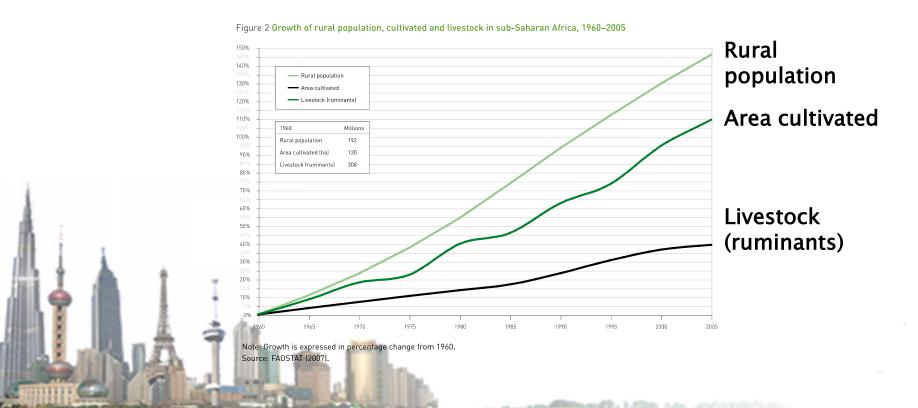
From a Continent of States to a Continent of Cities





The Growing Wedge

Agricultural growth lags behind on economic growth

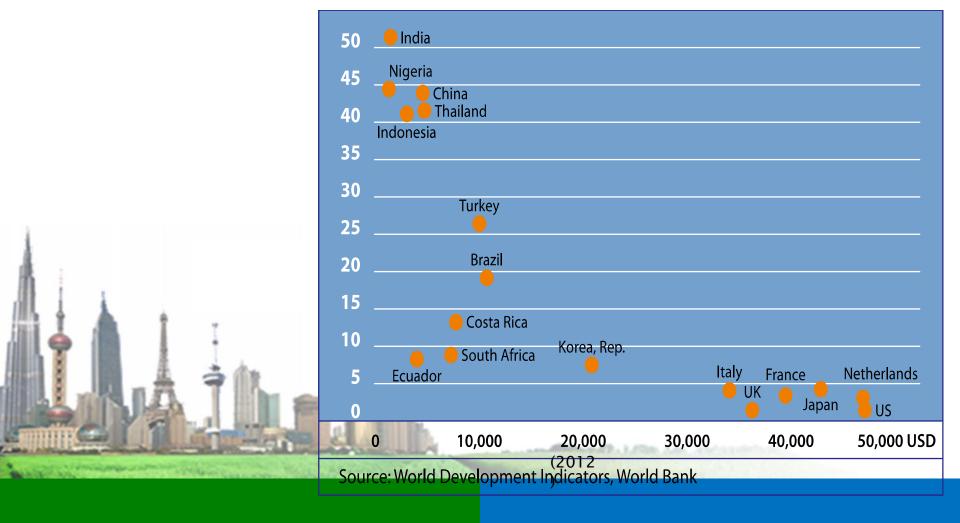


Jump in agricultural productivity is necessary to meet growing demand of middle class.

Still, there will be growing import of agricultural products.

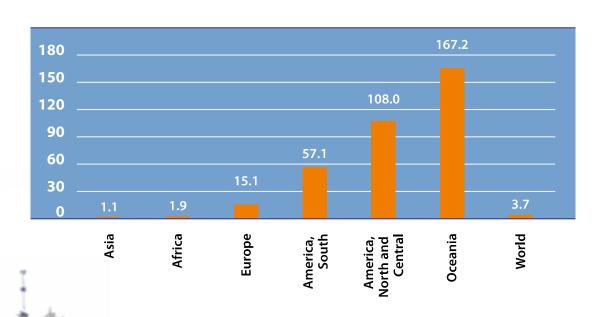
Agricultural Employment

Employment (2007) in agriculture (% of total employment) (y-axis) and **GDP per capita** (x-axis); average 2007-2010



Agricultural Business Development

Average farm size by region (in hectares)



Source: 2000 World Census of Agriculture - FAO⁸

Needed: Education, financing, technology and.. young enterpreneurs!

Social Transformation

Social Transformation

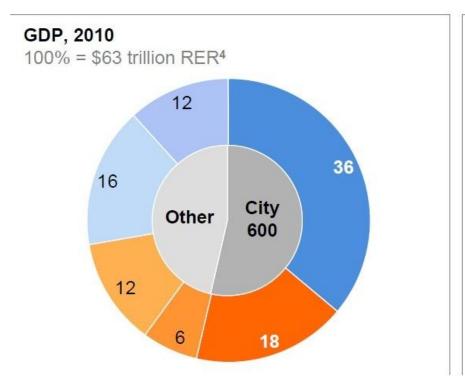
- Rapid urbanisation > radical transformation of lives > driver and consequence of economic growth.
- Rural remoteness > urban centrality
- Breakdown of social & economic village structure(s) >
 frantic individual search for replacement > energy emerging
 in spaces <u>left empty</u> (<u>not created</u>) by government.
- Disappearing old rural networks > individual actors >
 "fend for yourselves" > surge for individual
 enterpreneurship (creating individual businesses)

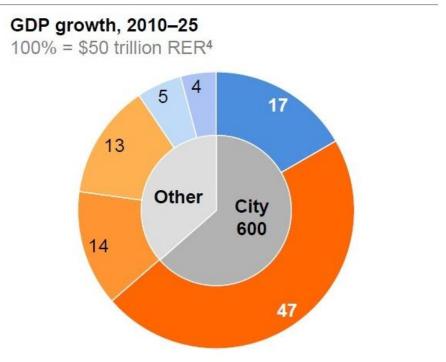
Economic growth for 75% result of performance emerging economies

Emerging 440 cities are poised to deliver close to half of global GDP growth

Contribution to global GDP and GDP growth %







Challenge 2: -deliver quality food to the consumer

- Economic and demographic trends drive up food demand:
 - Impact on water, land, natural resources
 - Environment
 - Social-political impact ('Arab spring')
- Solutions
 - Reduce inefficiencies and (post harvest) losses
 - Put sustainable food production centrally
 - Embrace technology to scale op production and enhance efficiency
 - Help city economy and hinterland to interconnect

Consumer Preferences > Diversification

Diversification of demand in Metropoles:

From food to fashion to pharmaceuticals



Pharmaceuticals

Functional foods, Pharmaceuticals

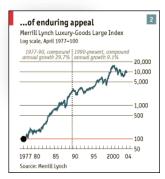


Flowers, Flavors, Fragrances

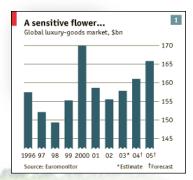


Fodder, Food Crops, Vegetables, Fruits

> Energy Fuel, Fibers



A 100-fold increase between 1977 and 2005



World spending on luxury goods in 2005: US% 165 bln



Consumer Preferences > Function of Food

Function of Food

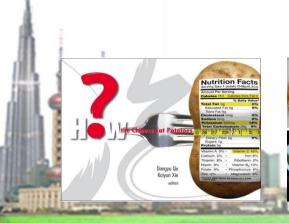
WHAT Calories → "experience" → nutrition & health, variety

WHEN Regular → grazing and snacking

WHERE In-home → out-of-home

WITH WHOM Social → individual

HOW PREPARED From scratch → ready-to-eat, heat and eat









Agro-Food Essentials

Improving Retail and Food Service Supply

Shift of power to retailers and food service sectors:



























Closest to the consumer, Multi-channel strategy, Vital marketing information, 70 - 80% Buying decisions at P.O.P., Co-marketing

Food imports, rural or urban production?

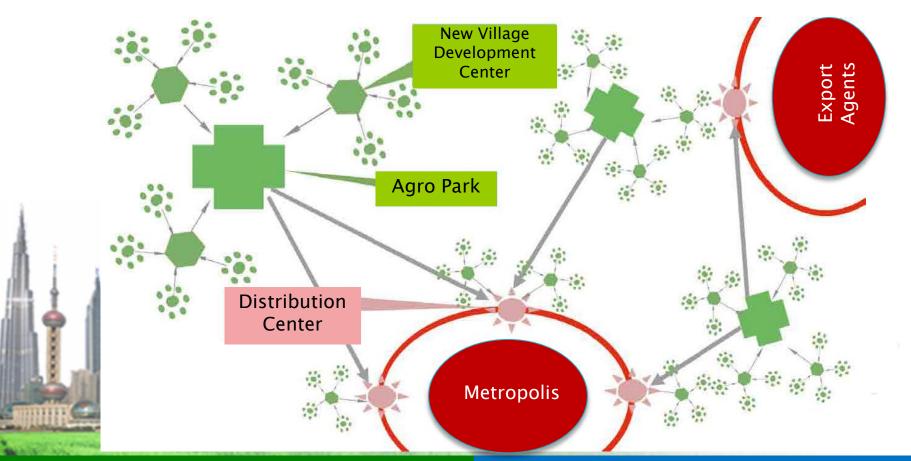
considerations:

- Imports:
 - Trade barriers: customs duties phytosanitairy regulations deviating standards – non-tariff barriers
 - Lack of transparency in regulations
- Rural Production
 - depending on land size, reliable infrastructure, respect for quality standards
- Urban Production:
 Close to consumer, dilemma: production push/demand pull From farm to fork or fork to farm?

Agro-Food Hub Essentials

Supply Chain Development & Integration

Intelligent Agro Logistics Networks



Source: 'Agricultural Eco-Valley, Beijing China, Conceptual Master Plan, DHV - GMV - WUR (2011)

Agro-Food Hub Essentials

Freshpark Venlo



Source: 'Agricultural Eco-Valley, Beijing China, Conceptual Master Plan, DHV - Freshpark Venlo (The Netherlands): GMV - WUR (2011)

Consolidation centre of 120 ha with controlled storage space, cross-docking stations, processing facilities, service providers, auction halls. Here, over 100 enterprises are located.

Challenge 3: position of the Netherlands

- Worlds second exporter of 'green' products (after US) in terms of added value
- Destination: 60 % within competitive EU market
- Result of interaction between hardware, orgware and software
- In breeding (input materials), production, logistics and coherent supply of technology

Market lead

- Knowledge (Wageningen UR, Univ.Utrecht, Maastricht)
- Share in EU Framework Programme
- Seed production, genetics
- Propagation materials for animals, vegetables, potatoes
- Processing: widely known multinationals (Unilever, Heineken)
- Machinery and production equipment:
 - poultry processing, egg handling, potato handling and processing, bakery, cheese processing



Twice as Much Food - Twice the Quality - Half the Resources!

International Organisation:

Provision of input, know how and network access also locally by counterparts:

 Industries, Academia & Education system, Governments and Thematic organisations

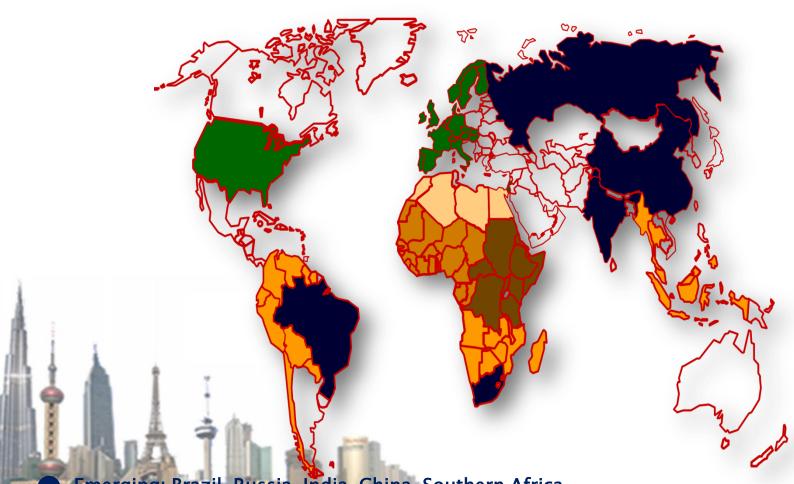
Working Groups:

Innovating Markets (EU, US, Israel)

Emerging Markets BRIC, CIVETS Frontier Markets
Africa, SouthAmerica,
Middle East

NAFTC's





Emerging: Brazil, Russia, India, China, Southern Africa

Frontier: Northern, Eastern, Western Africa, South East Asia, South

America

NAFTC-Africa



4 Offices

Southern, Eastern, Western (possibly Northern) Africa

4 Focus Points

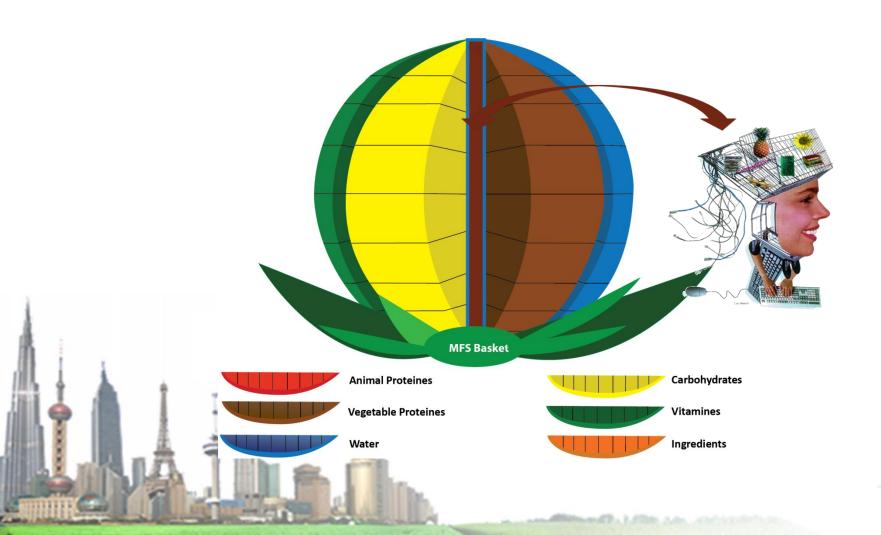
- Water, genetics and primary sector development ("2x more, with 2x less")
- Hi-tech cultivation, open & closed systems
 remote sensing crop management
- Post harvest handling, processing and logistics
- Integrated solutions for food security in rapidly growing urban

areas

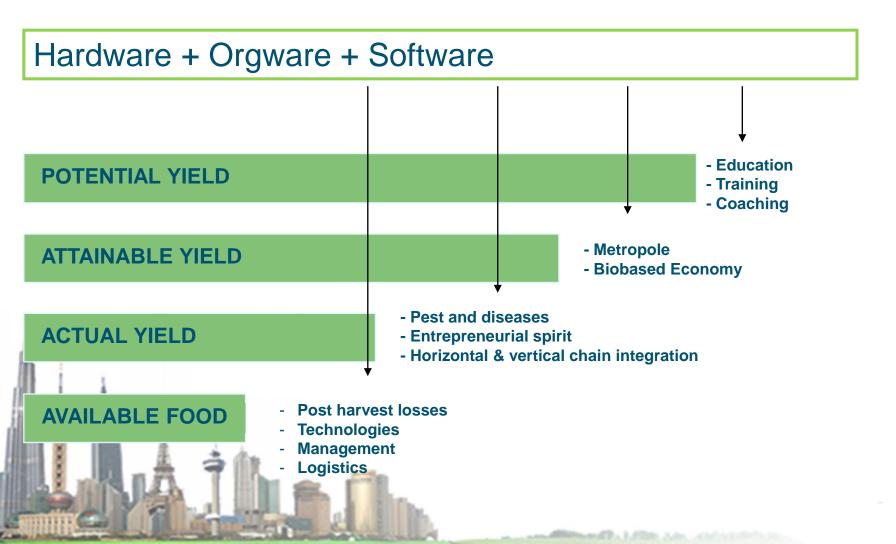
Centers of Excellence



Challenges for (Southern) Africa



MFS vision to approach food security



Centers of Excellence

Hardware / Org.ware & Software

Hardware	Orgware	Software
Contextual relationships	Implementation and operation	Knowledge management
Infrastructure	Business planning	R&D
Centers of Excellence	Investment in infrastructure	Team development
Trade facilities	Types of consortia	Management of emotions
Production facilities	Stakeholders network	Communicatie
Processing facilities	External relations	Marketing
Industrial ecology	Policy and Politics	Branding
Energy management	Procedures and protocols	Quality management
Landscape and nature	Licences and approval	HRM
Routing	Supply chain management	Education
Design	Project management	Capacity building
What can be held	What can be organised	What can be thought and felt



Conclusions

Challenges in Africa

- Increase yields
- (Integrated) Supply chain approach
- Improve Market Value Chain
- Use technology (adapt mechanization for women and elderly)
- Create Brainports / Innovation Centers
- Private sector leading > farmers, food chain

Conclusions

Metropolitan Food Security

Centers of Excellence:

Entrepreneurship: Key to development and food security

Own experience: Learning, building a sustainable knowledge base

Lead: Private sector

Trust: Power of Entrepreneurs





▶ Thank You

